



Spreading the cost of technology in higher education

XMA and Apple Financial Services

It's not just students that are expected to work harder in higher education. Budgets, too, have to go above and beyond. That's why we work with Apple Financial Services – to make it easier and more affordable for higher education institutions to put creative, collaborative tools in the hands of every student and educator.

Read on to see how you can get the products and services you need, when you need them and at a price that suits your budget.



Clear, straightforward agreements



Simple to upgrade to new models



Designed for devices that hold their value



Includes warranties and support





Financing as unique as your institution

As an Apple Authorised Education Specialist (AAES) and Higher Education Purchasing Consortium Wales (HEPCW) framework supplier, XMA is best-placed to help you save on purchases of iPad, MacBook and iMac devices for your institution.

Here's why higher education institutions like yours choose Apple Financial Services through XMA.

Clear, straightforward agreements

Get the tech you need with an experience that's simple, flexible and friendly, including:

- Simple documentation
- No need to make an end-of-term decision until 30 days before the end of your agreement
- No charges for missing or damaged iPad cables and adapters or cases at end of term
- No processing or lease maintenance fees

Innovative financing solutions

Enjoy the benefits of a future value guarantee. Options may include:

- Early refresh – Upgrade to the latest devices at no additional cost.
- Guaranteed buyback – Apple Financial Services will agree to purchase back devices in good working condition, as determined by Apple, at end of term, setting a guaranteed buyback value before you even sign the contract.
- Custom solutions – Payment structures and terms can be designed to align with your budget, with durations of up to 5 years supported.

Flexible upgrade options

Change your agreement or devices as your needs change. Options can include:

- **Partial buyout or return** – Purchase, return or refresh devices in a way that works for your institution.
- **Monthly extensions** – Switch to a month-to-month agreement after the original term, without a long-term commitment.
- **Easy return** – Take advantage of packaging and pre-paid shipping at end of term.
- **Like-for-like return** – Don't worry about matching the original serial numbers.
- **Device allowance option** – Get allowances for missing or damaged devices (agreed to at the start of term).
- **Early refresh option** – Upgrade to the latest Apple devices before the end of term.
- **Customised enhancements** – Apple Financial Services can work with you to fully customise the offer to your institution.

Single up-front payment your way

We understand that institutions can't always commit to multi-year finance agreements. But did you know you can still agree a multi-year term but choose to make one single upfront payment to cover your entire deployment?

By paying upfront on a multi-year subscription, you can still benefit from huge savings on the contracted price of your Apple tech, with flexible end of term options.



Higher education devices available through XMA



iPad

The power to learn is in everyone's hands

- True tone display
- 12MP ultra-wide front-facing camera
- 5G connectivity
- Compatible with Apple Pencil



MacBook

Perfectly portable – and equally capable of packing a punch

- 10-core CPU
- 64GB memory
- 8TB storage
- 21-hour battery life



iMac

Immersive audio and visuals in a compact desktop design

- Apple M1 chip
- Up to 16GB memory
- Up to 2TB storage
- 1080p FaceTime HD camera with M1 ISP

**Learn more
about Apple
devices for higher
education available
through XMA**



Get started for less

For support picking and paying for creative, collaborative devices in higher education, look no further than our partnership with Apple. Our extensive experience in the education sector and our expertise around Apple products is why we're a trusted supplier to the UK's largest universities.

To learn more about Apple Financial Services available through XMA, get in touch.

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